



KHYBER PAKHTUNKHWA HUMAN CAPITAL INVESTMENT PROJECT (KP – HCIP), HEALTH DEPARTMENT PESHAWAR

(All communications should be addressed to the Project Director and not to any official by name.)

Contact: 091-9211605,

Address. House #, 240 Street # 13 Defense Colony Shami road Peshawar



SUBJECT: MINUTES OF MEETING OF THE PRE - BID CONFERENCE FOR THE PROCUREMENT OF SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF SOLAR POWER SYSTEMS IN HEALTHCARE FACILITIES OF PROJECT DISTRICTS RFB REFERENCE NO.: PK-HPMU-522650-GO-RFB.

Participants: Attendance Sheet Attached

Date: 03-03-2025

Venue: Conference Room KP-HCIP Office.

Time: 02:00 pm

A Pre-Bid Conference was held to clarify provisions of the Request for Bids (RFB). Representatives of the Procuring Entity and prospective bidders attended. The meeting started with the recitation of the Holy Quran. The Procurement section briefed the forum regarding the agenda of the meeting and points of discussion. Attendance sheet attached (Annex-1).

AGENDA:

1. PRE - BID CONFERENCE FOR THE PROCUREMENT OF SUPPLY, INSTALLATION, TESTING AND COMMISSIONING OF SOLAR POWER SYSTEMS IN HEALTHCARE FACILITIES OF PROJECT DISTRICTS RFB. REFERENCE NO.: PK-HPMU-522650-GO-RFB.

2. Participated Bidders:

S. No	Firm Name	Email address
1.	M/S. Indigo Engineering Pvt. Ltd.	sayedhabib@gmail.com hashersayed@gmail.com
2.	M/S. Real Engineering.	sijadm@hotmail.com
3.	M/S. Solar Sigma Ltd.	info@solarsigma.com sales3@solarsigma.com
4.	M/S. Think Solar Pvt. Ltd.	shahsaid171@gmail.com
5.	M/S. Akhunzada Associate Pvt. Ltd.	akhunzada.associates@gmail.com
6.	M/S. Citi Tek Pvt. Ltd.	cititekpvtttd@gmail.com
7.	M/S. Solar Tech Pvt. Ltd.	enr.jawadhussain924@gmail.com
8.	M/S. Ijaz Enterprises	ijazms11@gmail.com
9.	M/S. National RCC Works Pvt. Ltd.	national_rcc_works@yahoo.com
10.	M/S. ESL	farhan.khattak@comsglobal.org
11.	M/S. Noor Ullah.	noorcems2@gmail.com
12.	M/S. Renewable Power Pvt. Ltd.	renewablepower@live.com
13.	M/S. Real Engineering Services.	res@gmail.com



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2. Clarifications:

S. No.	RFB Reference	Existing Requirements	Prospective Bidders' Comments	Client's Response
1	Section III. Evaluation and Qualification Criteria Clause 3. Qualification of Bidder (ITB 37)	<p>(a) Financial Capability:</p> <p>1. Average Annual Turnover (AATO):</p> <p>Minimum Average Annual Turnover of PKR 1500 million (or equivalent) during the last three (03) years, calculated as total certified payments received for contracts in progress and/or completed.</p> <p>For a Joint Venture (JV), each member must meet at least 50% of the required AATO and financial resources individually.</p>	<p>Financial Capability:</p> <p>Average Annual Turnover (AATO)</p> <p><i>Bidder-A: Requested that the required turnover be considered cumulatively for the JV partners to meet the total requirement of PKR 1500 million, rather than requiring each partner individually to have 50% of PKR 1500.</i></p>	Remains Un-changed
2	Section III. Evaluation and Qualification Criteria Clause 3. Qualification of Bidder (ITB 37)	<p>(d) Manufacturer's authorization:</p> <p>The Bidder shall provide Manufacturer's Authorization for all major equipment (PV panels, inverters, batteries, and mounting structures etc.) as per Section IV – Bidding Forms confirming:</p> <p>a. Authorization to supply in Pakistan,</p> <p>b. Warranty and after-sales service commitment for five (05) years warranty period support.</p> <p>The Bidder shall confirm provision of:</p>	<p><i>Bidder proposed to call additional documents along with Manufacturer's Authorization.</i></p>	Remains Un-Changed.

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		<ul style="list-style-type: none"> • Minimum five (05) years warranty for all supplied solar equipment including PV modules, inverters, batteries, and associated components. <p>Local technical support and availability of replacement parts during the warranty period.</p>		
	<p>Section V. Schedule of Requirements (SOR) Clause 3, Technical Specifications.</p>		<p>It is observed that electrical wiring is not included in the BOQ, although it is commonly required for hybrid solar systems. Kindly clarify whether the electrical wiring and related accessories are to be included in the contractor's scope or if they will be handled separately.</p>	<p>It is clarified that the scope of work under the BOQ includes the supply, installation, testing, and commissioning of the solar power system along with all necessary accessories required for the proper functioning of the system. The BOQ already provides for essential electrical components such as DC cables, AC power cables, panel boards, protection devices, and associated accessories required for interconnection of the solar system components.</p>

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				<p>The contractor shall ensure all necessary wiring and connections required for integration and operation of the solar PV system up to the designated connection points as per approved design and specifications.</p>
	<p>Section V. Schedule of Requirements (SOR) Clause 3, Technical Specifications.</p>		<p>The bidding document specifies the supply and erection of hot-dipped (80 microns average) galvanized steel structure with a minimum thickness of 12 SWG / 2.64 mm Channel/Pipe or 8 SWG / 4.06 mm Angle or H-Beam (Mughal) Girder Elevated frame structure. In this regard, kindly clarify whether the H-Beam Girder structure is also required to be hot dip galvanized, or if the hot-dip galvanization requirement applies only to the C-Channel/Pipe and Angle Iron members.</p>	<p>As per the BOQ description and technical specifications, the solar mounting structure including channels, pipes, angles, and H-Beam girder elevated frame structure shall be hot-dip galvanized with an average coating thickness of 80 microns.</p> <p>Therefore, the requirement of hot-dip galvanization applies to the entire structural assembly, including the H-Beam girder where it forms part of the mounting structure. The use of mild steel members with only primer and paint coating in place</p>

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			of hot-dip galvanization shall not be acceptable, as the galvanization requirement is intended to ensure durability, corrosion resistance, and long service life of the solar mounting system under site conditions.
		<p>Retention Money / Bank Guarantee We kindly request that either the department may retain the Bank Guarantee only and waive the deduction of retention money, or, if retention money is to be deducted, the same may please be released in full (100%) upon successful completion of the installation phase, since the Bank Guarantee already covers the project up to the DLP stage.</p>	<p>As per the provisions of the Bidding Document, retention money shall be deducted from each interim payment as specified in the Conditions of Contract (5-10%). The retained amount shall be released in accordance with the contractual terms after completion of the project and fulfillment of contractual obligations. Therefore, the request to waive retention money in lieu of a Bank Guarantee cannot be accommodated.</p>
	Section V. Schedule of Requirements (SOR) Clause		<p>PEC ME-07 Code Requirement The required Pakistan Engineering Council category ME-</p> <p>The PEC code ME-07 pertains to mechanical works. As the scope of this project does not</p>

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	<p>3, Technical Specifications.</p>		<p>07 refers to general mechanical works. Since the subject project does not involve mechanical works, we respectfully request relaxation of these criteria.</p>	<p>involve mechanical works, this category is not considered mandatory for this procurement. Bidders are therefore required to submit their bids in accordance with the remaining eligibility and qualification requirements specified in the bidding document.</p>
		<p>(b) Specific Experience: The Bidder shall have successfully completed, within the last five (5) years, either:</p> <p>(i) At least one (1) contract involving the supply, installation, testing, and commissioning of healthcare infectious waste treatment equipment / Healthcare Autoclave sterilization system and / or Healthcare Infectious Waste shredder system with a minimum contract value of each project of PKR 800 million.</p> <p>Or two (2) contracts of PKR 400 million each.</p>	<p>Specific Experience: Project Value: Bidder-A: Urged the agency to reduce the contract values.</p>	<p>Remains Un-Changed.</p>






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3. Applicability:

All clarifications, amendments, and decisions recorded in these Minutes of Pre-Bid Conference shall form an integral part of the RFB and shall be binding on all bidders.

The meeting ended with a vote of thanks from and to the Chair.

SIGNED BY:

S/N	Name	Position	Signature
1	Dr. Sumaira Saeed	Dep. Project Director KP-HCIP	
2	Mr. Asif Rishi	Procurement Advisor KP-HCIP	
3	Mr. Irfan Wahab	Proc. Specialist KP-HCIP	
4	Mr. Qaiser Khan	Financial Management Specialist KP-HCIP	
5	Mr. Hammad Khan	Infrastructure Specialist KP-HCIP	